



*globallee*

# Compensation Plan

## **INTRODUCTION**

The Globallee Compensation Plan introduces an exciting, trend setting method of compensating Globallee Independent Brand Ambassadors. It is simple, rewarding, and gives everyone involved an equal opportunity for success. The Plan combines the best of technology empowered social marketing with a dynamic and duplicable method for geometric growth.



# SUMMARY

The Globallee Compensation Plan is presented below with a brief description of each form of compensation. A glossary has been included at the end to provide definitions of the various terms used in this Compensation Plan.

There are 8 different ways you can earn money with Globallee.

1. Retail Customers
2. Preferred Customer Commissions
3. Fast Start Commissions
4. Dual Team Commissions
5. Dual Team Accelerator Bonus
6. Dual Team Matching Bonus
7. Residual Commissions
8. Infinity Bonus Residuals

## 1. RETAIL CUSTOMERS

You can earn 20% profit based on the Suggested Retail of the products you purchase at wholesale from Globallee and re-sell at the Suggested Retail Price (SRP). If you have retail customers who purchase products from your replicated website, you will also receive a 20% commission on those sales.

\*Note – the 20% retail commission is not paid on Preferred Customer sales.

## 2. PREFERRED CUSTOMER COMMISSIONS

On all Preferred Customer orders 50% of CV is paid through the Residual Commissions plan (Unilevel) and 50% of CV is paid as follows. These payouts are paid with "Dynamic Compression", meaning if you are qualified to earn 40% commissions and someone else you enroll is qualified to earn 20% commissions, you will earn the difference.

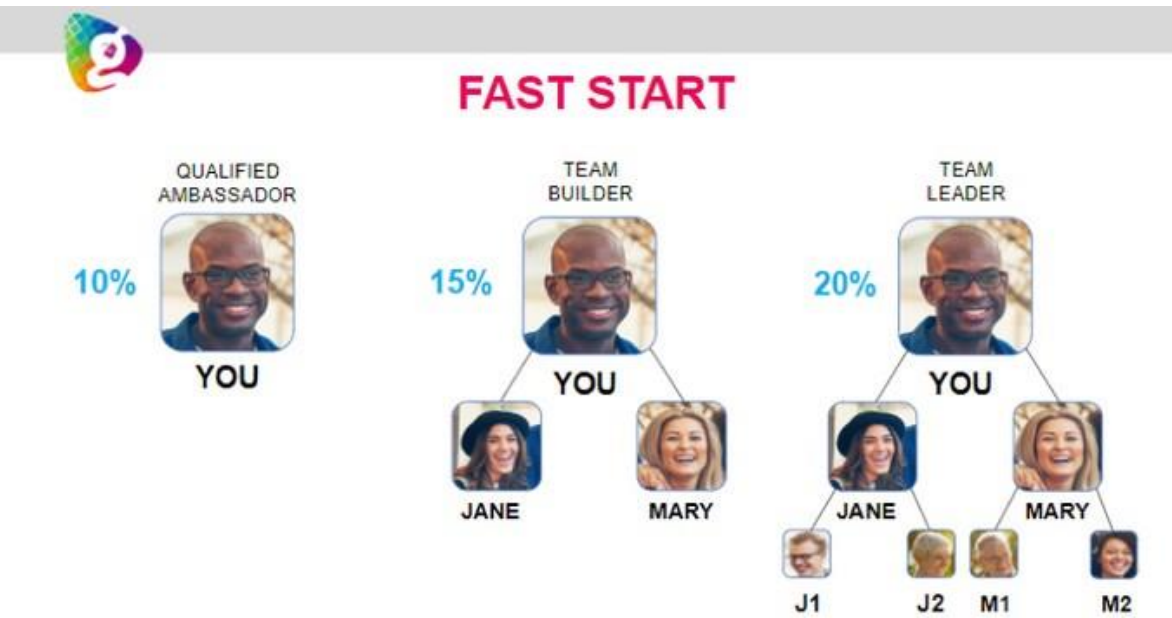
Ambassador	Bronze Team	Silver Team	Gold Team	Platinum Team
1-4 Preferred Customers	5-9 Preferred Customers	10-14 Preferred Customers	15-19 Preferred Customers	20+ Preferred Customers
20%	25%	30%	35%	40%

### 3. FAST START COMMISSIONS

Fast Start Commissions are paid on initial product orders from newly enrolled Independent Brand Ambassadors. This includes a purchase of a “Builder Pack” or any combination of commissionable products purchased at the time of enrollment.

You can earn from 5% to 20% commissions on initial orders based on your rank.


Brand Ambassador	Qualified Ambassador	Team Builder	Team Leader
5%	10%	15%	20%






# 5. ACCELERATOR BONUS

Every time you cycle 10 times, you will earn an additional "Accelerator Bonus".



## ACCELERATOR BONUS

	LEFT TEAM	YOU	RIGHT TEAM	
<b>Every time You Earn \$1,000 in Dual Team Commissions</b>  <b>Globallee pays You a \$500 Dual Team Accelerator Bonus</b>	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
	1,000cv	↓	1,000cv	= \$100
				\$1,000
				+\$500



## 6. DUAL TEAM MATCHING BONUS

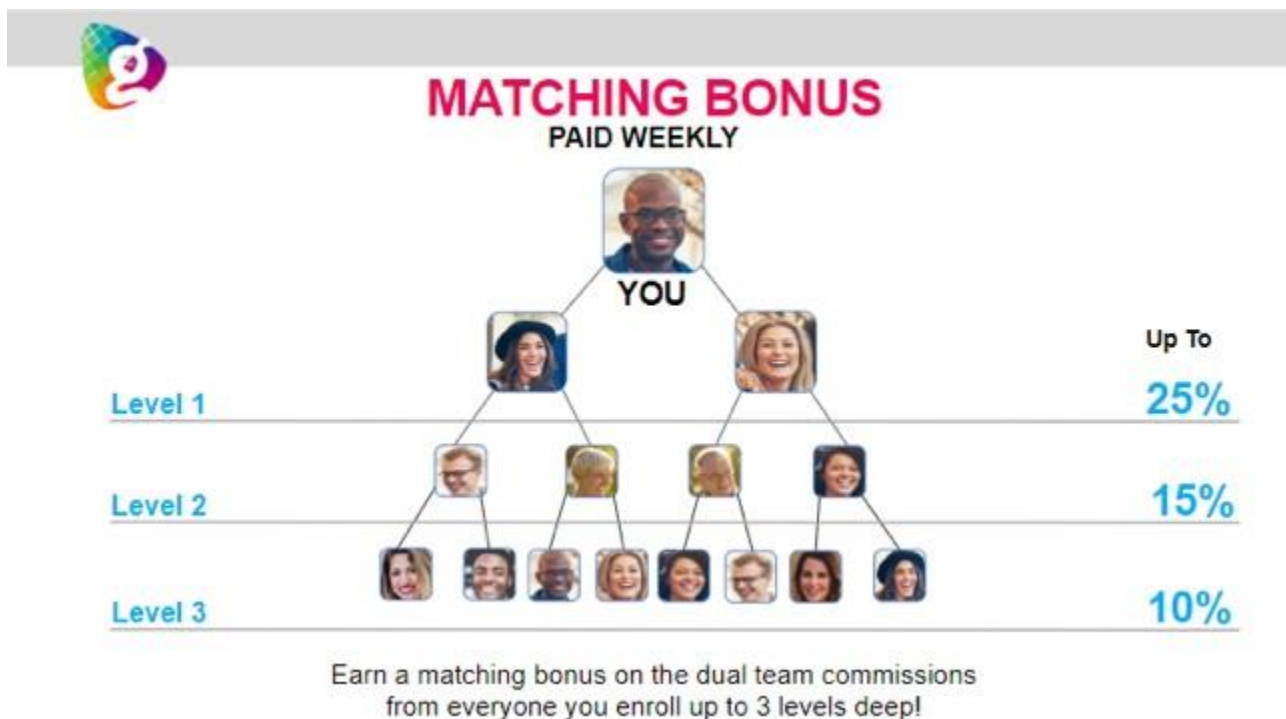
As you advance in rank, you have the ability to earn a matching bonus on Dual Team Commissions earned by anyone you personally enrolled into Globallee, as well as anyone they personally enroll, up to 3 levels deep.

Based on your rank, you can earn up to the following amounts:

**Level 1 = 25%**

**Level 2 = 15%**

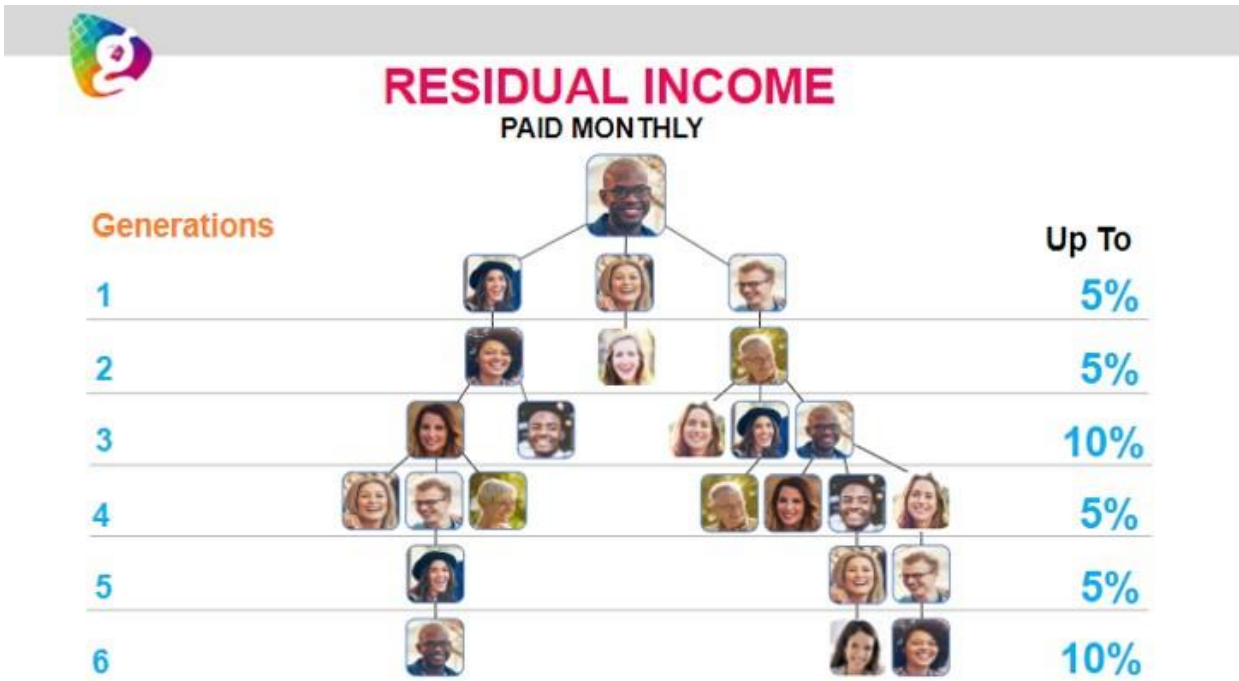
**Level 3 = 10%**





# 7. RESIDUAL COMMISSIONS PLAN

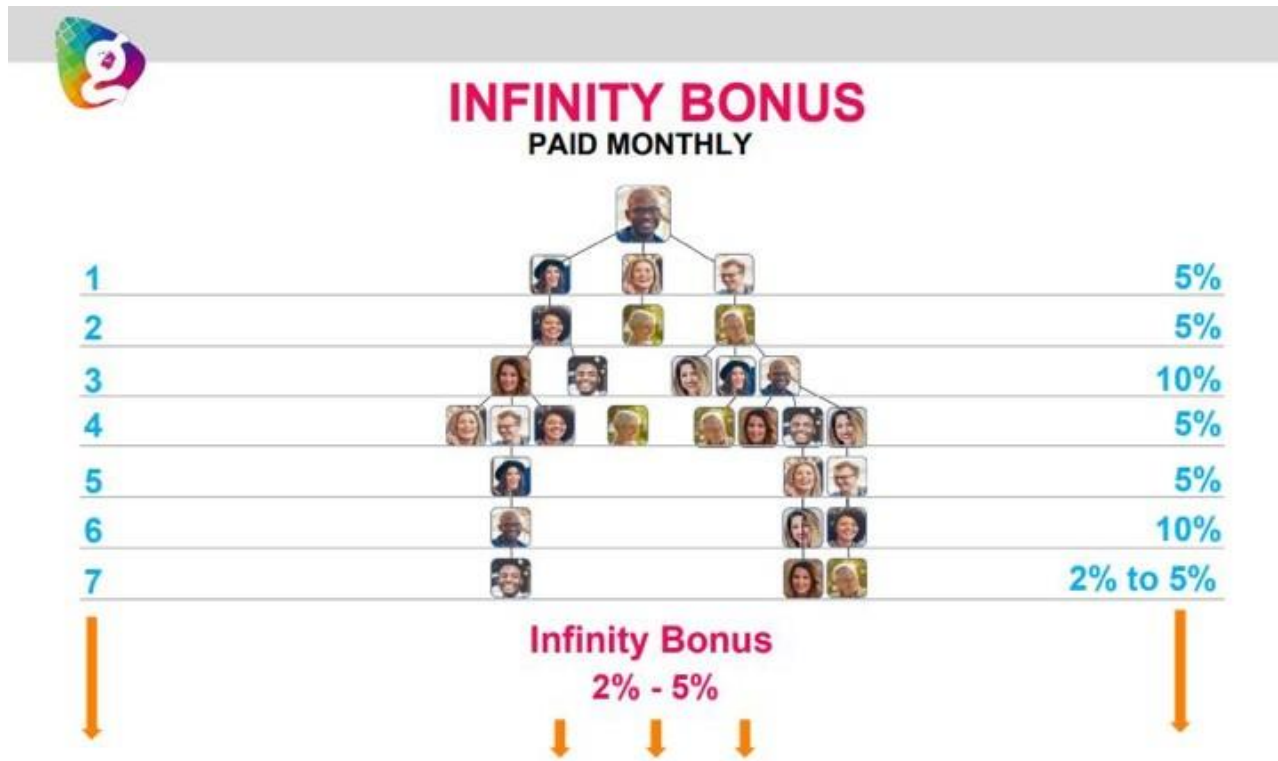
As you enroll new Ambassadors into your organization, you can earn a commission on all their future orders and the future orders of anyone they refer up to 6 generations deep. Anyone you personally refer would be on your first level, anyone they refer would be on your second level, and so on. You can earn a commission of 5% to 10% on your first 6 generations of Ambassadors based on your rank. See diagram below.





## 8. INFINITY BONUS

As you advance in rank you can qualify to earn an additional 2% - 5% to infinite levels and generations deep in your organization. You can qualify to earn the infinity bonus associated with your rank until someone in your organization achieves the same level and blocks you. Helping people in your organization achieve the same rank as you also helps you advance in rank and earn higher infinity bonuses.



# RANK DEFINITIONS

All ranks from Qualified Ambassador and above require the following:

- Active = 50 QV
- Qualified = 2 personally enrolled Preferred Customers who have completed an order with at least 25 CV (each) during the last calendar month.

## **Independent Brand Ambassador:**

Anyone who purchases a Globallee Business Enrollment Kit for \$49.95.

## **Qualified Ambassador:**

> Complete one of the following.

Option A:

- Purchase any qualifying "Builder Pack".

Option B:

- Accumulate 100 QV in one calendar month.
- Have 3 personally enrolled Preferred Customers who have completed an order with at least 50 CV within the same calendar month.

## **Team Builder:**

- 1 personally enrolled Qualified Ambassador on your left team.
- 1 personally enrolled Qualified Ambassador on your right team.

## **Team Leader:**

- 1 personally enrolled Team Builder on your left team.
- 1 personally enrolled Team Builder on your right team.

## **Senior Team Leader:**

- 2 personally enrolled Team Builders on your left team.
- 2 personally enrolled Team Builders on your right team.

# EXECUTIVE LEADERSHIP RANKS

## **Emerald Executive:**

### > Structure Requirements:

- 3 personally enrolled Team Leaders with at least 1 in each dual team leg.

OR

- 9 personally enrolled Team Builders with at least 3 in each dual team leg.

### > Volume Requirements:

- PEG Volume = 50,000 per month for 3 consecutive months.

- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 20,000 per calendar month.

- No more than 50% of that volume from one leg.

## **1-Star Emerald Executive:**

### > Structure Requirements:

- 6 personally enrolled Team Leaders with at least 2 in each dual team leg.

- 1 Qualified Emerald Executive leg in your personal enrollment tree.

### > Volume Requirements:

- PEG Volume = 100,000 per month for 3 consecutive months.

- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 40,000 per calendar month.

- No more than 50% of that volume from one leg.

## **2-Star Emerald Executive:**

> Structure Requirements:

- 9 personally enrolled Team Leaders with at least 3 in each dual team leg.
- 2 Qualified Emerald Executive legs in your personal enrollment tree.

> Volume Requirements:

- PEG Volume = 150,000 per month for 3 consecutive months.
- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 60,000 per calendar month.
- No more than 50% of that volume from one leg.

## **Ruby Executive:**

> Structure Requirements:

- 12 personally enrolled Team Leaders with at least 4 in each dual team leg.
- 3 Qualified Emerald Executive legs in your personal enrollment tree.

> Volume Requirements:

- PEG Volume = 250,000 per month for 3 consecutive months.
- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 100,000 per calendar month.
- No more than 50% of that volume from one leg.

### **1-Star Ruby Executive:**

> Structure Requirements:

- 1 Qualified Ruby Executive leg in your personal enrollment tree.

> Volume Requirements:

- PEG Volume = 500,000 per month for 3 consecutive months.
- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 200,000 per calendar month.
- No more than 50% of that volume from one leg.

### **2-Star Ruby Executive:**

> Structure Requirements:

- 2 Qualified Ruby Executive legs in your personal enrollment tree.

> Volume Requirements:

- PEG Volume = 750,000 per month for 3 consecutive months.
- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 300,000 per calendar month.
- No more than 50% of that volume from one leg.

### **Diamond Executive:**

> Structure Requirements:

- 3 Qualified Ruby Executive legs in your personal enrollment tree.

> Volume Requirements:

- PEG Volume = 1,000,000 per month for 3 consecutive months.
- No more than 50% of that volume from one leg.

OR

- PEG-RC Volume = 400,000 per calendar month.
- No more than 50% of that volume from one leg.

## DEFINITIONS

### > **CV = Commissionable Volume:**

Each Globallee product has a CV or Commissionable Volume assigned to it. Commissions are paid on the CV assigned to the products or products being purchased.

### > **QV = Qualifying Volume:**

Volume from your own personal purchases or from retail customers who place orders on your Globallee website. Orders placed at the time of enrollment as an Independent Brand Ambassador do not count as PV.

### > **Retail Customers:**

Customers who place one-time orders on your Globallee website and pay full retail price.

### > **Preferred Customers:**

Customers who subscribe for a monthly Auto Delivery order of Globallee products on your website, but who do not enroll to be Globallee Independent Brand Ambassadors.

### > **Auto Delivery:**

A subscription for an automatic monthly order of Globallee products to be delivered to your home.

### > **PEG = PEG stands for Personal Enrollment Group:**

This includes anyone you personally enroll, anyone they personally enroll, and so on to infinity. This does NOT include anyone placed under you as "spillover".

### > **PEG-RC Volume:**

PEG stands for Personal Enrollment Group.

RC stands for Residual Commissions.

Your PEG-RC volume is the volume from your Personal Enrollment Group that is paid through the Residual Commissions (also known as Unilevel) plan.

This includes volume from:

- Preferred Customer Volume
- Retail Customer Volume
- Auto Delivery Order Volume

This does NOT include volume from:

- Orders placed at the time of enrollment, including Builder Packs.
- This does NOT include spillover volume.

### > **Spillover:**

Spillover refers to anyone placed under you in the organization that was enrolled by someone above you and anyone in their subsequent organization. If you qualify, you can earn commissions on volume from orders placed by those individuals, however their volume does not count toward your PEG volume or your PEG-RC volume and their organization(s) do not count toward any of your structure requirements for rank advancement.

### > **Spillover Volume:**

Spillover volume is the volume from orders placed by anyone who has been placed under you in the organization that was enrolled by someone above you and anyone in their subsequent organization. If you qualify, you can earn commissions on this volume, however it does not count toward your PEG volume or your PEG-RC volume.





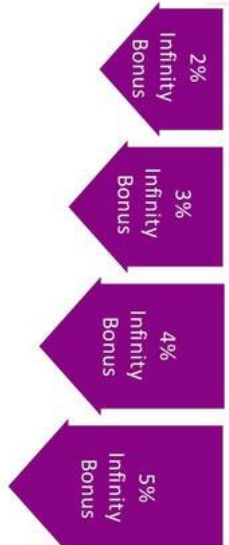
	Brand Ambassador	Qualified Ambassador	Team Builder	Team Leader	Senior Team Leader	Emerald Executive	1 Star Emerald Executive	2 Star Emerald Executive	Ruby Executive	1 Star Ruby Executive	2 Star Ruby Executive	Diamond Executive
REQUIRED PV	0	50	50	50	50	50	50	50	50	50	50	50
FAST START BONUS	5%	10%	15%	20%	20%	20%	20%	20%	20%	20%	20%	20%
DUAL TEAM WEEKLY CAP	NA	\$500	\$1,000	\$2,000	\$4,000	\$6,000	\$8,000	\$10,000	\$15,000	\$20,000	\$25,000	\$30,000

	MATCHING BONUS											
1	10%	15%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%
2			5%	5%	10%	15%	15%	15%	15%	15%	15%	15%
3					5%	5%	5%	5%	5%	5%	5%	5%

	RESIDUAL COMMISSIONS											
1	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
2		5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
3			10%	10%	10%	10%	10%	10%	10%	10%	10%	10%
4				5%	5%	5%	5%	5%	5%	5%	5%	5%
5					5%	5%	5%	5%	5%	5%	5%	5%
6						5%	5%	5%	5%	5%	5%	5%

- Daily Pay** Fast Start Bonus
- Weekly Pay** Dual Team Commissions, Matching Bonus, Accelerator Bonus
- Monthly Pay** Residual Commissions, Preferred Customer Commissions, Retail Commissions
- Brand Ambassador** Purchase of Globalbee Business Enrollment Kit = \$49.95
- Qualified Ambassador** Purchase a Builder Pack or accumulate 100pv + 3 customers with 50cv in one month.
- Team Builder** 2 Personally Enrolled Qualified Ambassadors. 1 Left + 1 Right
- Team Leader** 2 Personally Enrolled Team Builders. 1 Left + 1 Right
- Senior Team Leader** 4 Personally Enrolled Team Builders. 2 Left + 2 Right
- Emerald-Diamond Executive** See pages 11-13

Note: All dollar amounts are expressed in United States dollars.





### **Income Disclaimer:**

There are no guarantees regarding income. The income of Globallee Independent Brand Ambassadors will vary and depend on each person's effort, leadership, hard work, dedication, teamwork and time commitment. All dollar amounts are for illustration purposes only and should not be considered as guarantees or projections of your actual earnings or profits. The Globallee compensation plan is subject to changes and modifications. For the most current version of the compensation plan visit [Globallee.com](http://Globallee.com)

### **Product Disclaimer:**

Any testimonies and/or opinions relating to Globallee products are not considered as medical advice and should not be taken as such. The Globallee product line is not intended to diagnose, cure, prevent or treat any illness, disease or injury. Always consult your doctor or a medical professional before making any dietary changes or starting any nutrition, weight-loss or exercise program.